

● 22-24.2.2023 ● 广州 Guangzhou

# 疫后首个行业展览会, 观众/参展商踊跃出席! ATTENDANCE FIGURES EXCEEDED EXPECTATION!



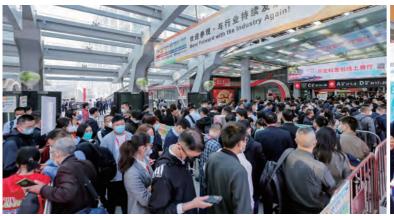


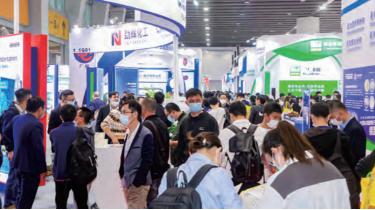
www.chinacoat.net

www.chinacoatonline.net



# 参展商数据 EXHIBITOR DATA









No. of Exhibitors

No. of New Exhibitors

参展 5 年或以上公司数目 Companies Have Been Participating for More Than 5 Years 6,238

**Exhibitor Representatives** 









参展目的 Exhibiting Objective(s)\* \* 可选多项 Multiple Answers Possible

目的 OBJECTIVES

巩固现有销售渠道

Consolidated Existing Sales Channels

强化品牌或企业形象

98.65%

90.51%

Improved Brand or Corporate Image

开发新市场、寻找新客户、与潜在客户建立关系 Developed New Markets, Found New Customers and

Built Relationships with Prospects

收集市场信息、了解当地市场、开发新产品 94.60%

Collected Market Information, Understood Local Markets, Surveyed New Product Ideas

推广新产品或服务 93.92%

Promoted New Products or Services

研究竞争对手产品和信息

Researched for Competitors' Products and Profiles

物色代理商、分销商或合作伙伴

Looked for Agents, Distributors or Partners

参展国家及地区 Exhibitors' Origin

21 (2020)

#### 亚太区 Asia Pacific

中国、中国香港特别行政区、中国台湾地区、日本、韩国 China, Hong Kong SAR, Taiwan Region, Japan, Korea

#### 欧洲 Europe

法国、德国、意大利、荷兰、西班牙、瑞典、瑞士、英国 France, Germany, Italy, The Netherlands, Spain, Sweden, Switzerland, UK

#### 美洲 America

加拿大、美国 Canada, USA

## 参展商认为参加「中国国际涂料展」是在中国及亚洲地区重要市场推广活动吗?

How important did exhibitors view their participation in CHINACOAT for their sales and marketing activities in China and Asia markets?

非常重要 Very Important

参展商认为本届展览会参展成功吗?

How successful did exhibitors assess their participation this year?

不成功 Not Successful

特别鸣谢 2022 赞助参展商 Special Thanks to 2022 Sponsors

















# 观众数据 VISITOR DATA

中国境内 Domestic China

33,224

海外 Overseas

观众总人数 Total No. of Visitors

33,427

来自国家及地区 Visitors' Origins

参展商代表 Exhibitor Representatives

6,238



- 本届展览会吸引逾 33,400 名观众登记及出席,数据令人振奋! Over 33,400 visitors registered and attended the physical exhibition, the numbers exceeded
- 本届展览会由 2022 年 11 月延期至 2023 年 2 月举行,刚开始放宽入境限制,但因申请签证需时,令

CHINACOAT2022 was postponed from November 2022 to February 2023. China just began to relax its entry restrictions to travelers, thus overseas visitors were unable to attend due to the time required to apply visas.

「观众」及「参展商代表」数字并列,因为:

Total Number of Visitors & Exhibitor Representatives are listed together because:

- 「中国国际涂料展」是涂料行业重要平台,部份参展商同时为其他参展商的潜在买家,展览会期间
- CHINACOAT is a business platform for the industry. Some exhibitors, by the nature of their businesses, are potential buyers for other exhibitors.
- 部份专业观众或从参展商取得「参展商证件」入场参观。

From our experience, some visitors may have received 'Exhibitor Badges' from their exhibiting suppliers to visit the exhibition.

## 观众来自国家 / 地区 Visitors by Countries/Regions

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亚太区 ASIA PACIFIC	日本 Japan	5	也门 Yemen	6	美洲 AMERICA	
澳大利亚 Australia 中国 China 33,224 中国香港特別行政区 37 Hong Kong SAR, China 中国澳门特别行政区	₹/n (¬¬ +±/-	1 7 1 11	<b>欧洲 EUROPE</b> 阿尔巴尼亚 Albania 白俄罗斯 Belarus 德国 Germany	3 2 6	巴贝多 Barbados 巴西 Brazil 加拿大 Canada 美国 USA	
中国澳门特別打政区 Macau SAR, China	四基斯坦 Pakistan	1 2	希腊 Greece	2	非洲 AFRICA	
中国台湾地区 36 Taiwan Region, China 印度 India 印度尼西亚 Indonesia 伊朗 Iran 以色列 Israel		1 2 1 5 16 2 1	拉脱维亚 Latvia 罗马尼亚 Romania 俄罗斯 Russia 圣保罗和阿姆斯特丹 Saint Paul and Amsterdam 西班牙 Spain 土耳其 Turkey	1 1 11 1 1 7	阿尔及利亚 Algeria 中非共和国 Central African Republic 埃及 Egypt 埃塞俄比亚 Ethiopia 坦桑尼亚 Tanzania	:



按省市计,中国境内观众最多来自 In terms of provinces and cities in China, the largest number of visitors came from

2.09% 福建省 Fujian Province

**59.32**% 广东省 Guangdong Province 2.09% 湖南省 Hunan Province 8.89% 上海市 Shanghai

**5.24**% 江苏省 Jiangsu Province

1.85% 河南省 Henan Province 4.17% 浙江省 Zhejiang Province 1.73% 河北省 Hebei Province **2.84**% 山东省 Shandong Province 1.72% 湖北省 Hubei Province

★ 我可看到「中国国际涂料展」的观众人群、 合适的展品组合及参展商组合。我来寻找新 供应商 / 新产品及新材料,尤其是涂料原材料、 树脂、基料、助剂及溶剂等。

I can see the visitorship at CHINACAOT - the crowd, the right mix and the right exhibitors. I am looking for new suppliers/

products and new materials, especially raw materials for coatings, resins, binders, additives and solvents.

蓀轩 Jiana Xuan

前沿技术总监,康得新复合材料有限公司,中国江苏省 Frontier Technology Director, Kangdexin Composite Material Group, Jiangsu Province, P.R. China

#### 观众感兴趣的展品 Product Groups Visitors Were Interested In

(55.95%) 涂料 / 油漆 / 油墨 Coatings/Paints/Inks

44.29% 原材料 / 树脂 / 基料 Raw Materials/Resins/Binders

26.67% 颜料 Pigments

(25.48%) 助剂 / 溶剂 Additives/Solvents

20.24% 粘合剂 / 密封剂 Adhesives/Sealants

15.96% 粉末涂料 Powder Coatings

(12.86%) 固化技术及产品 Radcure Technologies/Products

8.10% 不粘涂料 Non-Stick Coatings

8.10% 生产/包装设备 Production/Packaging Machinery Equipment

6.67% 检测仪器 Testing Instruments

2.38% 工程服务 Engineering Services

1.67% 安全/健康/环保 Safety/Health/Environment



参观主要目的 **Main Purpose** of Visit

\* 可选多项 Multiple Answers Possible 寻找新供应商 / 新产品 Sourced New Suppliers/Products

寻找新材料 Sourced New Materials

收集信息做采购决定

Collected Information for Making Purchasing Decisions

约见客户 / 合作伙伴 Met with Clients/Partners

寻找新合作伙伴 / 代理 Sought New Partners/Sales Agents

收集最新技术和市场讯息 / 评估市场发展趋势 Collected Updated Market and Technology Information/Evaluated Market Trends

参加同期举行技术交流话动,如专题技术讲座等 Attended Concurrent Technical Programmes, Such as Technical Seminars etc.

56.43% 41.67% 19.52% 19.05%

13.81%

10.71%

4.29%

## 观众评价 Visitors' Comments

90.50%

90,40%

Found Products

90.00%

对展览会整体印象良好

90.00%

87.20%



products in 3 days, it seems to us that many manufacturers are taking bold moves in technology and innovation. It is really interesting to visit CHINACOAT!

Marat Menyashev

高级研究员, OLBO, 俄罗斯



▲ 「中国国际涂料展 | 提供了一个难得的 机会,可以让我们直接与各供应商建立联系。 我与某些参展商进行了一些讨论,并对展览会 的未来感到非常兴奋。

CHINACOAT provides an incredible opportunity to dive straight into networking with various suppliers. I've had some discussions with certain exhibitors and am very excited for what the future holds for the exhibition.

#### Akash Kamble

涂料事业部总监,传化化学集团有限公司,印度 Director of Coatings Division, Transfar Chemical India Private Limited, India





# 观众参加「线上+线下」技术讲座

## **Visitors Joined our Technical Seminars & Webinars**





今年,技术讲座继续以「线上+线下」形式同步进行,未能赴广州的观众可通过线上观看直播及回播。25场「线上+线下」专题技术讲 座共吸引 1,418 名观众参加,现场平均入座率接近 100%。

Technical Seminars & Webinars were held again in a hybrid format, allowing visitors to join live and also watch playback even if they were unable to travel to Guangzhou. A total of 1,418 delegates joined our 25 sessions of Technical Seminars & Webinars, the average attendance of each onsite session was almost 100%.

## 部分观众来自的公司 / 行业协会 / 科研单位

Some Visitors were from Leading and Reputable Companies/Industry Associations/R&D Units





































































































排名不分先后 Listed in no particular order

# 线上展览会推出全新活动 ——「技术短片分享」

Online Show Launched a New Event, — Tech Talk Videos

主办单位今年再次设立线上展览会(www.chinacoatonline. net),让观众于广州展览会期间及结束后,仍能通过线上 平台继续参观至2023年3月6日。线上展全新活动一 「技术短片分享」以视频方式向全球观众分享行业热门话 题及最新技术资讯。

To help the industry stay connected, we created an Online Show (www.chinacoatonline.net) for international coatings community to visit and interact again this year. "Tech Talk Videos" was a new event this year where speakers shared their ideas, research results, developments and applications while presenting their talks in video format



「技术短片分享」页面浏览人次 Tech-Talk Videos Pageviews

44,592

线上展所有页面总浏览人次 **Total Pageviews of Online Show** 

#### 参展商数据 EXHIBITOR DATA

线上展参展商 (包括所有实体展参展商) Online Exhibitors (Including All Physical Exhibitors)

来自国家 / 地区 Countries / Regions Origin

#### 观众数据 VISITOR DATA

Visitors Log-In

6,076

## 观众来自国家 / 地区 Visitors by Countries/Regions

E太区 ASIA PACIFIC		哈萨克斯坦 Kazakhstan	4	比利时 Belgium	6	玻利维亚 Bolivia	1
與大利亚 Australia	14	韩国 Korea	88	丹麦 Denmark	2	巴西 Brazil	43
見林 Bahrain	2	马来西亚 Malaysia	70	法国 France	4	加拿大 Canada	8
E加拉 Bangladesh	2	蒙古 Mongolia	2	德国 Germany	15	智利 Chile	9
東埔寨 Cambodia	1	缅甸 Myanmar	2	意大利 Italy	14	哥伦比亚 Colombia	6
R研察 Cambodia 中国 China	4.845	新西兰 New Zealand	2 :	波兰 Poland	6	厄瓜多尔 Ecuador	12
	4,040	巴基斯坦 Pakistan	28	葡萄牙 Portugal	2	危地马拉 Guatemala	2
中国香港特别行政区 Hong Kong SAR, China	70	菲律宾 The Philippines	32	罗马尼亚 Romania	1	墨西哥 Mexico	23
中国澳门特别行政区	70	新加坡 Singapore	20	俄罗斯 Russia	46	秘鲁 Peru	16
中国戻り付加り返位 Macau SAR, China	1	斯里兰卡 Sri Lanka	8	西班牙 Spain	20	美国 USA	27
中国台湾地区		泰国 Thailand	56	瑞典 Sweden	2	非洲 AFRICA	
Taiwan Region, China	96	阿联酋 UAE	22	瑞士 Switzerland	4		
印度 India	189	乌兹别克斯坦 Uzbekistan	2	土耳其 Turkey	25	阿尔及利亚 Algeria	3
印度尼西亚 Indonesia	36	越南 Vietnam	48	英国 UK	<i>3</i> 7	埃及 Egypt	10
尹朗 Iran	30	AZIO VIGINALI		XI on		埃塞俄比亚 Ethiopia	1
以色列 Israel	4	欧洲 EUROPE		美洲 AMERICA		肯尼亚 Kenya 摩洛哥 Morocco	1
本 Japan	58	自俄罗斯 Belarus	4	阿根廷 Argentina	4	摩洛司 MOIOCCO 南非 South Africa	13



# 参展复常,重拾增长! Exhibit with Us and Return to Normal!



#### **(5 大展区 Exhibit Zones**)

- ➤ 中国+国际原材料 China & International Raw Materials
- 中国设备、仪器及服务 China Machinery, Instrument & Services
- 国际设备、仪器及服务 International Machinery, Instrument & Services
- ► UV/EB 固化技术及产品 UV/EB Technology & Products
- ➤ 粉末涂料 Powder Coatings Technology













