

展览会报告 Exhibition Report

<mark>15-17.11.2023</mark> 上海 Shanghai

参观数据令人鼓舞, 反映行业逐步复苏!

Satisfying Visiting Data Confirms Recovery of the Industry



www.chinacoat.net)

www.chinacoatonline.net



参展商数据 EXHIBITOR DATA



参展商数目 No. of Exhibitors

1,081

608 (2022)





参展商代表 Exhibitor Representatives

15,893 6,238 (2022) 19,421 (2019)



表内小字为「2022 中国国际涂料展」(广州)及「2019 中国国际涂料展」(上海)数据。由于「2021 中国国际涂料展」(上海)没如期举行,本报告列出 2019 年数据作比较。 Corresponding figures of CHINACOAT2022 (Guangzhou) and CHINACOAT2019 (Shanghai) are shown above in smaller font. CHINACOAT2021 (Shanghai) was cancelled, thus this report uses 2019's data for comparison.

特别鸣谢 2023 赞助参展商 Special Thanks to 2023 Sponsors

黄金赞助参展商 GOLD SPONSOR













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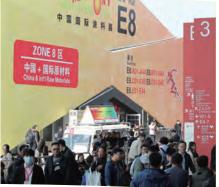


首次参展公司 No. of New Exhibitors

103 (2022) 187 (2019)







各展区参展商数目 No. of Exhibitors in Each Exhibit Zone

中国 + 国际原材料 China & Int'l Raw Materials 806

粉末涂料 Powder Coatings Technology

中国设备、仪器及服务 China Machinery, Instrument & Services 80

国际设备、仪器及服务 International Machinery, Instrument & Services

41 UV/EB 固化技术及产品 UV/EB Technology & Products



浏览展览会视频 View CHINACOAT2023 Videos







浏览更多展览会图片 **View More CHINACOAT2023 Photos**





参展商数据 EXHIBITOR DATA







强化品牌或企业形象 99.25% Improved Brand or Corporate Image 巩固现有销售渠道和客户关系 98.50% Consolidated Existing Sales Channels and Customer Relationships 目的 OBJECTIVES 开发新市场、寻找新客户、与潜在客户建立关系 98.13% Developed New Markets, Found New Customers and Built Relationships with Prospects 推广新产品或服务 98.13% Promoted New Products or Services 收集市场信息、了解当地市场、开发新产品 98.13% Collected Market Information, Understood Local Markets, Surveyed New Product Ideas 研究竞争对手产品和信息 96.25% Researched for Competitors' Products and Profiles 物色代理商、分销商或合作伙伴 95.13% Looked for Agents, Distributors or Partners

参展商认为本届展览会参展成功吗?

How successful did exhibitors assess their participation this year?



成功 Successful 28.35%













参展国家及地区 Exhibitors' Origin

31

15 (2022) 22 (2019)

亚太区 Asia Pacific

澳大利亚、中国、中国香港特区、中国台湾地区、印度、印尼、日本、韩国、马来西亚、沙特阿拉伯、新加坡、泰国、阿联酋

Australia, China, Hong Kong SAR, Taiwan Region, India, Indonesia, Japan, Korea, Malaysia, Saudi Arabia, Singapore, Thailand, United Arab Emirates

欧洲 Europe

奥地利、比利时、法国、德国、意大利、卢森堡、荷兰、挪威、西班牙、瑞典、瑞士、 土耳其、英国

Austria, Belgium, France, Germany, Italy, Luxembourg, The Netherlands, Norway, Spain, Sweden, Switzerland, Turkey, United Kingdom

美洲 America

阿根廷、巴西、加拿大、美国 Argentina, Brazil, Canada, U.S.A.

非洲 Africa

埃及 Egypt

参展商认为参加「中国国际涂料展」是在中国及亚洲地区重要市场推广活动吗?

How important did exhibitors view their participation in CHINACOAT for their sales and marketing activities in China and Asia markets?

非常重要 Very Important

81.50%



重要 Important

18.11%



不太重要 Not Very Important

0.39%





观众数据 VISITOR DATA

中国境内 Domestic Ching

34,305 33,224 (2022) 32,666 (2019)

海外 Overseas

4,318

观众总人数 Total No. of Visitors

38,623 33,427 (2022) 38,008 (2019)

来自国家及地区 Visitors' Origins

120

参展商代表 Exhibitor Representatives

15,893 6,238 (2022) 19,421 (2019)











38,623 visitors registered and attended the physical exhibition. The figure is satisfying!

展览会自 2019 年后重临上海,国外观众数字明显重拾增长,不少观众来自中东、东盟等新兴市场。

CHINACOAT returned to Shanghai after last staged there in 2019. Number of overseas visitors increased from the last 2022 Guangzhou exhibition. Many came from emerging markets such as the Middle East and ASEAN.

「观众」及「参展商代表」数字并列,因为:

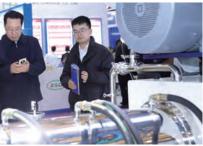
Total Number of Visitors and Exhibitor Representatives are listed together because:

- 「中国国际涂料展」是涂料行业重要平台,部份参展商同时为其他参展商的潜在买家,展览会期间会与其他参展商洽商; CHINACOAT is an important business platform for the industry. Some exhibitors, by the nature of their businesses, are potential buyers for other exhibitors.
- 部份专业观众或从参展商取得「参展商证件」入场参观。 Some visitors may have received 'Exhibitor Badges' from their exhibiting suppliers to visit the exhibition.
- 表内小字为「2022 中国国际涂料展」(广州)及「2019 中国国际涂料展」(上海)数据。由于「2021 中国国际涂料展」(上海) 没如期举行,本报告列出 2019 年数据作比较。

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观众感兴趣的展品 Product Groups Visitors Were Interested In

65.60% 涂料 / 油漆 / 油墨 Coatings/Paints/Inks

48.75% 原材料 / 树脂 / 基料 Raw Materials/Resins/Binders

28.25% 助剂 / 溶剂 Additives/Solvents

27.56% 颜料 Pigments

19.82% 粘合剂 / 密封剂 Adhesives/Sealants

12.73% 粉末涂料 Powder Coatings

10.71% 生产 / 包装设备 Production/Packaging Machinery Equipment

8.20% 检测仪器 Testing Instruments

7.74% 固化技术及产品 Radcure Technologies/Products

5.69% 不粘涂料 Non-Stick Coatings

4.78% 安全 / 健康 / 环保 Safety/Health/Environment

4.10% 工程服务 Engineering Services

参观主要目的 Main Purposes of Visit

寻找新供应商 / 新产品 Sourced New Suppliers/Products

寻找新材料 Sourced New Materials

收集信息做采购决定

Collected Information for Making Purchasing Decisions

约见客户 / 合作伙伴 Met with Clients/Partners

寻找新合作伙伴 / 代理 Sought New Partners/Sales Agents

收集最新技术和市场信息 / 评估市场发展趋势 Collected Updated Market and Technology Information/Evaluated Market Trends

参加同期举行技术交流话动,如专题技术讲座等 Attended Concurrent Technical Programmes, Such as Technical Seminars etc. 69.70%

55.35%

31.44%

26.20%

21.41%

13.90%

6.38%

观众评价 Visitors' Comments

97.72%

认为展览会具规模 Agreed CHINACOAT Was a Large-Scale Exhibition

94.08%

认为展示的产品及技术具吸引力 Found Products and Technologies on Display Attractive 97.27%

对展览会整体印象良好 Had Great Impression of the Exhibition

93.85%

同意参展商组合全面和优秀 Affirmed Exhibitor Mix was Comprehensive 95.90%

认为同期技术交流活动丰富 Agreed CHINACOAT Offered Sufficient Technical Programmes





日本 Japan

约日 Jordan

科威特 Kuwait 吉尔吉斯斯坦 Kyrgyzstan

哈萨克斯旦 Kazakhstan

美洲 AMEDICA

观众数据 VISITOR DATA

74

6

74

25

208

观众来自国家 / 地区 Visitors by Countries/Regions

亚太区 ASIA PACIFIC 阿富汗 Afghanistan 黎巴嫩 Lebanon 亚美尼亚 Armenia 马来西亚 Malaysia 227 澳大利亚 Australia 26 蒙古 Mongolia 巴林 Bahrain 缅甸 Myanmar 5 孟加拉 Bangladesh 新西兰 New Zealand 7 不丹 Bhutan 北韩 North Korea 6 柬埔寨 Cambodia 阿曼 Oman 中国 China 34,305 巴基斯坦 Pakistan 99 中国香港特区 95 巴勒斯坦 Palestine Hong Kong SAR, China 巴布亚新几内亚 中国澳门特区 3 Papua New Guinea 1 Macau SAR, China 菲律宾 The Philippines 58 中国台湾地区 311 卡塔尔 Qatar 3 沙特阿拉伯 Saudi Arabia 37 Taiwan Region, China 印度 India 407 新加坡 Singapore 92 南韩 South Korea 斯里兰卡 Sri Lanka 594 印尼 Indonesia 245 121 25 伊朗 Iran 塔吉克斯坦 Tajikistan 伊拉克 Iraa 以色列 Israel 泰国 Thailand 213

131

15

21

+耳其 Turkey

阿联酋 U.A.E.

越南 Vietnam

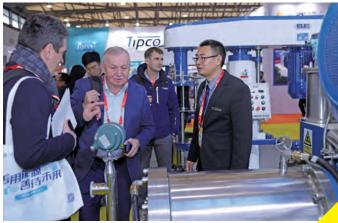
土库曼斯旦 Turkmenistan

乌兹别克斯旦 Uzbekistan

欧洲 EUROPE 阿尔巴尼亚 Albania 10 拉脱维亚 Latvia 1 安道尔 Andorra 卢森堡 Luxembourg 2 奥地利 Austria 13 摩纳哥 Monaco 亚塞拜疆 Azerbaijan 荷兰 The Netherlands 10 白俄罗斯 Belarus 16 挪威 Norway 比利时 Belgium 波兰 Poland 18 保加利亚 Bulgaria 葡萄牙 Portugal 5 罗马尼亚 Romania 捷克 Czech 丹麦 Denmark 俄罗斯 Russia 378 爱沙尼亚 Estonia 圣马丁岛 Sint Maarten 芬兰 Finland 塞尔维亚 Serbia 4 法国 France 斯洛文尼亚 Slovenia 3 格鲁吉亚 Georgia 西班牙 Spain 25 德国 Germany 瑞典 Sweden 4 希腊 Greece 瑞士 Switzerland 13 冰岛 Iceland 爱尔兰 Ireland 乌克兰 Ukraine 23 英国 United Kingdom 意大利 Italy 56

天/ AIVIERICA			
安圭拉 Anguilla 阿根廷 Argentina 阿鲁巴岛 Aruba 巴多斯 Barbados 伯利兹 Belize 百慕大 Bermuda 玻利维亚 Bolivia 巴西 Brazil 加拿大 Canada 智利 Chile	1 23 1 1 1 1 1 1 2 1 64 17 17 17 3 1 1 1 1 1 1 1 1 1	哥伦比亚 Colombia 多米尼加 Dominican Republic 厄瓜多尔 Ecuador 墨西哥 Mexico 巴拿马 Panama 秘鲁 Peru 美国 U.S.A 乌拉圭 Uruguay 委内瑞拉 Venezuela	5 2 5 22 2 14 49 3 1

非洲 AFRICA			
阿尔及利亚 Algeria	27	上 摩洛哥 Morocco	7
安哥拉 Angola	2	尼日利亚 Nigeria	4
贝宁 Benin	1	· 刚果共和国	
喀麦隆 Cameroon	1	Republic Of The Congo	4
吉布提 Djibouti	1	南非 South Africa	38
埃及 Egypt	63	, 苏丹 Sudan	1
赤道几内亚 Equatorial Guinea	1	坦桑尼亚 Tanzania	2
埃塞俄比亚 Ethiopia	12	! 多哥 Togo	1
加纳 Ghana	3	突尼斯 Tunisia	9
肯尼亚 Kenya	7	· 赞比亚 Zambia	1
利比亚 Libya	4	津巴威 Zimbabwe	3
毛里求斯 Mauritius	1	i	







观众评价 Visitors' Comments



◆◆ 2023「中国国际涂料展」是一个国际级的展览会,规模超出了我的预期。我将参观三天,寻找环氧树脂产品。

CHINACOAT2023 is an exhibition of international level, which exceeds my expectations. I will spend 3 days here to look for epoxy

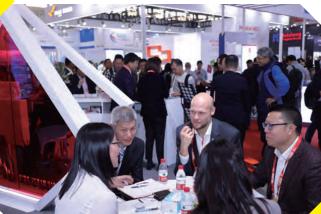
products.

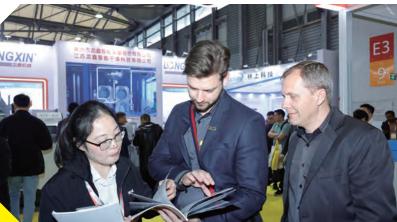
Felipe Dal Bem Mota 销售经理 Sales Manager Geofin America, 巴西 Brazil

15-17.11.2023 上海 Shanghai













▲ 看到「中国国际涂料展」的参展商数量和展览范围 的规模实在令人兴奋。我在这里可以认识国际和中国供 应商、了解市场趋势和新产品。

It is exciting to see the scale of CHINACOAT in terms of number of exhibitors and the exhibit scopes. It is a great place to meet international and China suppliers, and look at the trends and changing products.

Dwivedi Sanket Dharmvir

营运总监 Chief Operating Officer Resins and Plastics Limited, 印度 India

▲ 我们收到了参展商的参观邀请。「中国国际 涂料展」让我们能够了解油漆及涂料技术的最新 趋势。

We received visiting invitation from an exhibitor. CHINACOAT allows us to stay with the latest trends in the paint and coatings technology.

王超 Wang Chao

市场经理 Marketing Manager 上海建科检验有限公司,中国

Shanghai Jianke Technical Assessment of Construction Co., Limited, P.R. China





观众参加同期举行技术交流活动 Visitors Joined our Concurrent Technical Programmes

专题技术讲座及技术培训班分别吸引超过 2,280 名观众及 36 名行业与会人士参加。 Technical Seminars & Webinars and Technical Workshops attracted more than 2,280 attendees and 36 delegates respectively.





「线上」+「线下」专题技术讲座 Technical Seminars & Webinars

总场数 Total No. of Sessions	30 15 (2022) 60 (2019)
观众类型 Attendee Type	出席人数 No. of Attendees
现场参加(约) Attended Onsite (Approximately)	1,552
观看线上直播 Watch Live Webinars Online	731
总人数 Total No. of Attendees	2,283

技术培训班 (共2场) Technical Workshops (2 Sessions)

- 1 揭开高利润功能涂料和油墨背后的秘密 Unveiling the Secrets Behind High-Margin Functional Coatings and Inks
- **2** 颜料改性与功能化新技术 New Technologies of Pigment Modification and Functionalization

出席人数 Total No. of Attendees

36





参展商现场采访 Exhibitors' Onsite Interviews

主办单位编辑部现场采访一些参展商,从他们角度了解行业挑战、技术趋势及产品开发和市场应用等见解。
The Organizer's Editorial Team interviewed some Exhibitors, they gave their views on industry challenges, technology trends as well as new products and applications.



受访者来自以下公司 Interviewees were from following companies























「线上展览会」助力行业观众继续与参展商交流 Online Show Helps Industry Players to Continue to Interact with Exhibitors

线上展 2023 年 11 月 1 日至 12 月 31 日开通。观众可线上浏览参展商基本信息及上传的产品资讯、收看技术讲座回播、观看技术短片及参展商现场采访视频。

Online Show is live from November 1 - December 31, 2023. Visitors can browse exhibitors' basic information and the product information they uploaded, watch Technical Webinars' replays, watch Tech Talk Videos and Exhibitors' Onsite Interviews.

www.chinacoatonline.net

线上展所有页面总浏览人次 Total Pageviews of Online Show 59,804

参展商数据 EXHIBITOR DATA

线上展参展商(包括所有实体展参展商) Online Exhibitors (Including All Physical Exhibitors)

来自国家 / 地区 Countries / Regions Origin

上传产品介绍总数 Total Product Introduction Uploaded 2,161

1,081

观众数据 VISITOR DATA

登入人数 Visitors Log-In

7,945

来自国家 / 地区 Countries / Regions Origin

70











线上展数据截至 2023 年 12 月 10 日 Statistics of Online Show is updated as of Dec 10^{th} , 2023



3-5.12.2024 广州 GUANGZHOU



A Strategic Platform to Achieve Growth



中国进出口商品交易会展馆 A 区 Area A, China Import and Export Fair Complex

▶ 5 个展区 Exhibit Zones

- > 中国+国际原材料 China & International Raw Materials
- > 中国设备、仪器及服务 China Machinery, Instrument & Services
- ➤ 国际设备、仪器及服务 International Machinery, Instrument & Services
- > UV/EB 固化技术及产品 UV/EB Technology & Products
- > 粉末涂料 Powder Coatings Technology











Apply to Exhibit

Now!